# LOANS

# for Professional Residential Real Estate Investors

**REAL ESTATE INVESTMENT LOANS** 



#### **OUR PRODUCTS**

# **BRIDGE LOANS**

Fix & Flip -

Multifamily Bridge ————————————————————————————————————	
Ground Up Construction	
TERM LOANS	
Single Property Rental	
Rental Portfolio	
Multifamily Term ————————	



#### **BRIDGE LOANS**

## FIX & FLIP

**RATES:** Starting at 7.95%\*

PROPERTY Fix & Flip Residential TYPE: (1-4 Units)

**LOAN:** \$50,000 - \$25,000,000

**TERM LENGTH:** Up to 18 Months

MAX LTC: 90% of Purchase 100% of Rehab Costs

MAX LOAN 75%

**RECOURSE:** Full Recourse Only





#### **BRIDGE LOANS**



#### **MULTIFAMILY BRIDGE**

**RATES:** Starting at 6.99%\*

**PROPERTY** TYPE:

LOAN:

Small Balance Multifamily Residential (5+ Units)

\$500,000+

Interest Only | Fixed/ **TYPES:** Adjustable Rate

Mortgage Options

Up to 24 months + Two **TERM LENGTH:** 6-month Extensions

MIN **GUARANTOR** FICO:

Mid-Score of 680

Purchase/As-is Value + **MAX LTC:** 

100% of Rehab Costs **Refinance Loans:** 75% of As-is Value + 100% of

Purchase Loans: 80% of

Rehab Costs

**MAX LOAN TO STABILIZED VALUE:** 

**RECOURSE:** 

75%

Loans<=\$2MM: Full

Recourse

Loans > \$2MM: Full Recourse or Limited Recourse with bad-boy

carveouts

Completion Guaranty/ Reserve Replenishment Guaranty when applicable



#### **BRIDGE LOANS**

### **GROUND UP CONSTRUCTION**

Starting at 7.95%\* **RATES:** 

Ground Up Construction **PROPERTY** Residential (1-4 Units) TYPE:

> \$50,000 - \$2,000,000 LOAN:

**TERM LENGTH:** Up to 18 Months

> 50% | 65% of Purchase **MAX LTC:** (Land | Permitted Projects)

100% of Rehab Costs

**MAX LOAN TO** 85% COST (TOTAL):

> **MAX LOAN** 75% **TO ARV:**

Full Recourse Only





#### TERM LOANS



#### **SINGLE PROPERTY RENTAL**

**RATES:** Starting at 4.50%

Single Family/2-4 Unit/ **PROPERTY** Townhomes/PUD/ TYPE:

Warrantable Condos

\$75,000 - \$2,000,000 LOAN:

> 30-yr Fixed Rate Mortgage (Fully Amortizing)

**TYPES:** 

5/6, 7/6, 10/6 Hyrbid ARMs (Partial IO or Fully

Amortizing)

**TERM LENGTH:** 30 Years

MIN **GUARANTOR** FICO:

Mid-Score of 680

If Owned <3months, 80% of Total Cost Basis

**MAX LTC:** 

If Owned between 3 and 6 months, additional 5% Haircut on Max Eligible

LTV

**MAX LOAN TO AS-IS VALUE**: Purchase/Rate Term Refinance: 80%

**Cashout Refinance:** 75%

**MIN DEBT SERVICE COVERAGE RATIO:** 

1.20x (Gross Rent/PITIA)

**RECOURSE:** 

Full Recourse Only

**LEASE REQUIREMENTS:** 

Leased Units: Lower of (i) In-Place Rent &

(ii) Market Rent

Unleased Units: 90% of Market Rent (Purchase

Loans only)



#### **TERM LOANS**



#### **RENTAL PORTFOLIO**

**RATES:** Starting at 4.25%

Single Family/2-4 Unit/ Townhomes/PUD/ PROPERTY Warrantable Condos TYPE: 5-20 Unit Properties

allowed up to 15% of

Loan Amount

**LOAN:** \$150,000 - \$50,000,000

30-yr Fixed Rate Mortgage

(Fully Amortizing)

**TYPES:** 5/6, 7/6, 10/6 Hyrbid

ARMs (Partial IO or Fully

Amortizing)

TERM LENGTH: 5, 10 & 30 Years

MIN GUARANTOR FICO:

Mid-Score of 680

MAX LTC:

If Owned <3 months, 80% of Total Cost Basis If Owned between 3 and 6 months, additional 5% haircut on Max Eligible LTV

MAX LOAN TO AS-IS VALUE: Purchase/Rate Term Refinance: 80%

**Cashout Refinance:** 75%

MIN DEBT SERVICE COVERAGE RATIO:

1.20x (Gross Rent/PITIA)

**RECOURSE**:

Full Recourse Only

LEASE REQUIREMENTS:

Minimum Occupancy
Rate of 90% by Unit Count **-Leased Units:** Lower

of (i) In-Place Rent & (ii)

Market Rent

**-Unleased Units:** 90% of Market Rent (Purchase

Loans only)



#### **TERM LOANS**



#### **MULTIFAMILY TERM**

**RATES:** Starting at 4.99% 5+ Unit Residential **Properties** Eligible Mixed Use **PROPERTY** TYPE: Properties (residential rental SF is GREATER than commercial rental SF) LOAN: \$500,000 - \$10,000,000 30-yr Fixed Rate Mortgage, OR **TYPES:** 5/6, 7/6, 10/6 Hyrbid ARMs (Partial IO or Fully Amortizing) **TERM LENGTH:** 30 Years MIN **GUARANTOR** Mid-Score of 680 FICO: If Owned <3 months, 80% of Total Cost Basis If Owned between 3 and **MAX LTC:** 6 months, additional 5% haircut on Max Eligible LTV Purchase/Rate-Term **MAX LOAN TO** Refinance: 75% **AS-IS VALUE:** Cashout Refinance: 75% 1.20x - 1.40x based on **MIN DEBT SERVICE** subject market **COVERAGE RATIO:** classification Full Recourse or Non Recourse with bad-boy **RECOURSE:** carveouts and Pledge of Equity Minimum Occupancy Rate of 90% by Unit Count -Leased Units: Lower **LEASE** of (i) In-Place Rent & (ii) **REQUIREMENTS:** Market Rent -Unleased Units: 90% of Market Rent (Purchase



Loans only)